



Your life is the outcome of hundreds of choices that you make...



If only you could make a hand full of BETTER decisions, FASTER...



... imagine how much more SUCCESSFUL you COULD be

Better innovator Better investor **Better creator** Better manager Better at adapting

The catch is that we are in history's highest rate of change. Where do you start?

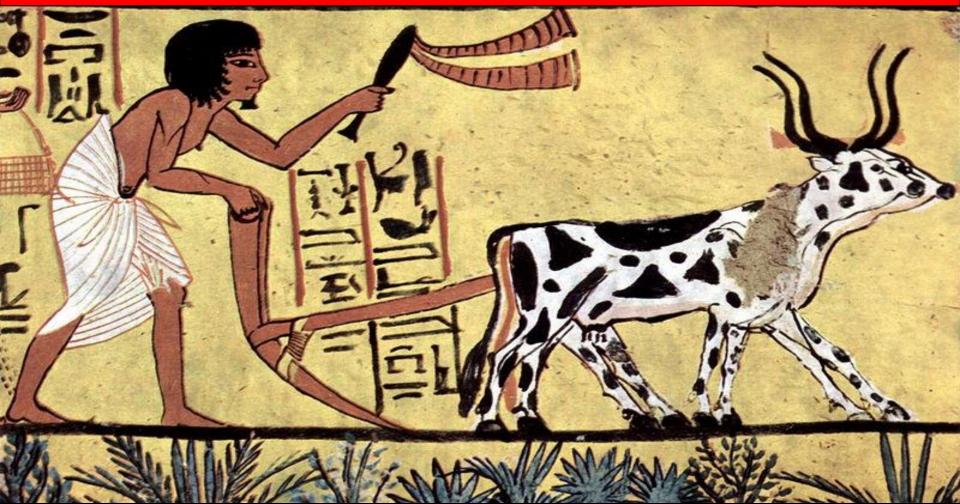
Social media Outsourcing **Big Data** The Cloud China Technology **3D** Printing Uncertainty **Boomers** Eurozone **Sustainability** Lower barriers Personalization

eremyGutsche

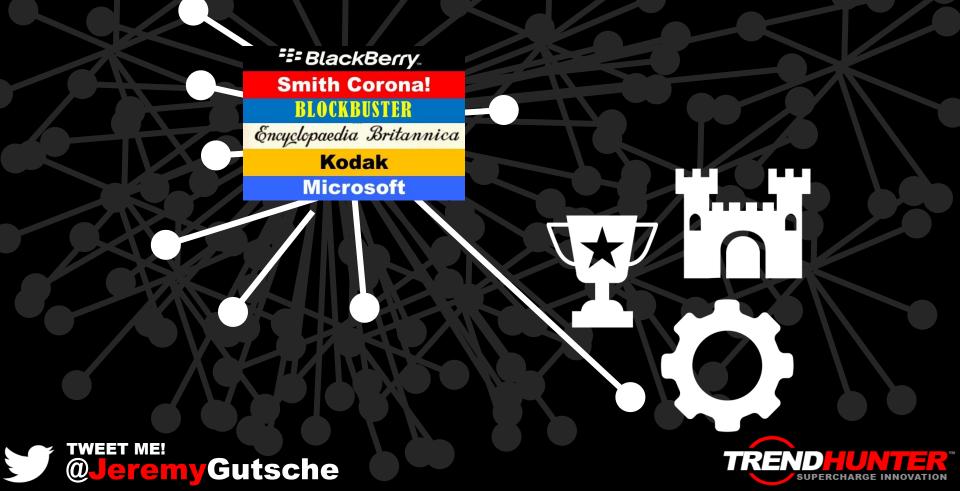
Augmented Reality Diversification **Lower Attention 3D Printing** Millennials **Female Empowerment Retail Technology Group Buying Crowd Funding Social Business**



Worse yet, our brain is hindered by 10,000 years of evolution as FARMERS



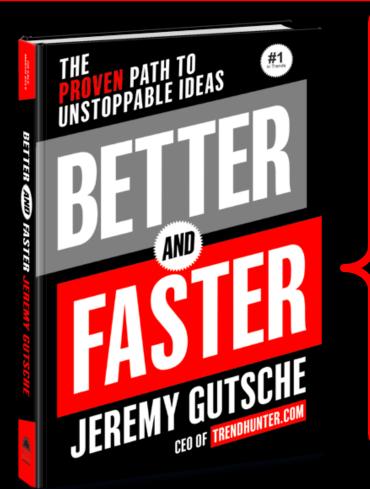
Once you find your 'FIELD' of opportunity, you repeat & harvest, you do not adapt



This book makes you BETTER by teaching your TRAPS & how to overcome them



Then it makes you FASTER by teaching you 6 patterns of opportunity in chaos





1. Combining 2. Co-Branding

- 3. Multi-Function
- 4. Value-Add



- 1. Retro 2. Economic
- 3. Seasonal
- 4. Generational



Reduction

- 1. Replacement
- 2. Simplification
- 3. Lower Cost
- 4. Smaller / More Efficient



Acceleration

- 1. Supercharge 2. Chain Reaction 3. Parallel Idea
- 4. Better Version



- 1. Tease and Delight
- 2. Psych Reframe
- 3. Unexpected Turn
- 4. Channeling



- Divergence
- 1. Status
- 2. Personalization
- 3. Counter-Culture
- 4. Reactionary

3 Traps of a Farmer

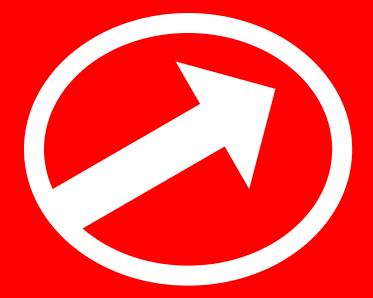
3 Hunter Instincts

Willing to Destroy

Complacent O Repetitive **Protective**



Insatiable Curious



Acceleration

- Supercharge
 Chain Reaction
 Description
- **3. Parallel Idea**
- 4. Zero in on Something



- 2. Co-Branding
- **3. Multi-Function**
- 4. Value-Add

Reduction

Replacement
 Simplification
 Lower Cost
 Smaller / More Efficient



Redirection

Tease and Delight
 Psych Reframe
 Unexpected Turn
 Channel Another Trend



Divergence

Status
 Personalization
 Counter-Culture
 Reactionary



Convergence

- **1.** Combining
- 2. Co-Branding
- **3. Multi-Function**
- 4. Value-Add

Circularity

- 1. Retro
- 2. Economic
- **3. Seasonal**
- 4. Generational



Reduction

- **1. Replacement**
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Divergence

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FIGHT GUT INSTINCT

BlackBerry **Smith Corona! BLOCKBUSTER** Encyclopaedia Britannica Kodak **Microsoft**

BE CURIOUS



BE INSATIABLE



BE WILLING TO DESTROY







