



#### Your life is the outcome of hundreds of choices that you make...



#### If only you could make a hand full of BETTER decisions, FASTER...



... imagine how much more SUCCESSFUL you COULD be

## **Better innovator** Better investor **Better creator** Better manager Better at adapting

The catch is that we are in history's highest rate of change. Where do you start?

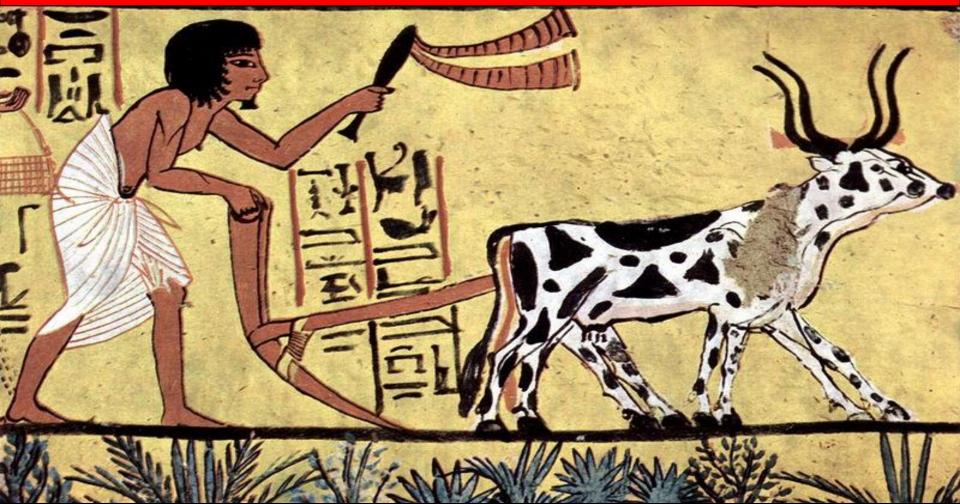
Social media Outsourcing **Big Data** The Cloud China Technology **3D** Printing Uncertainty **Boomers** Eurozone **Sustainability** Lower barriers Personalization

eremyGutsche

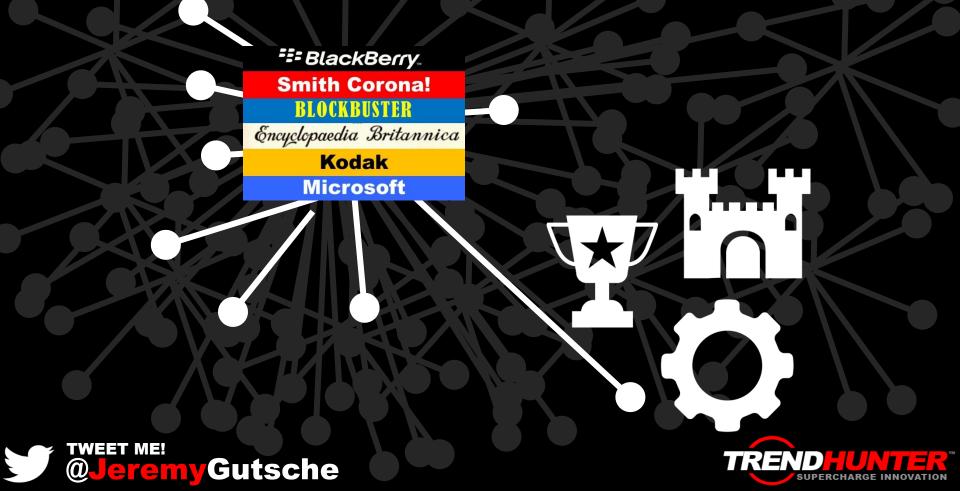
Augmented Reality Diversification **Lower Attention 3D Printing** Millennials **Female Empowerment Retail Technology Group Buying Crowd Funding Social Business** 



### Worse yet, our brain is hindered by 10,000 years of evolution as FARMERS



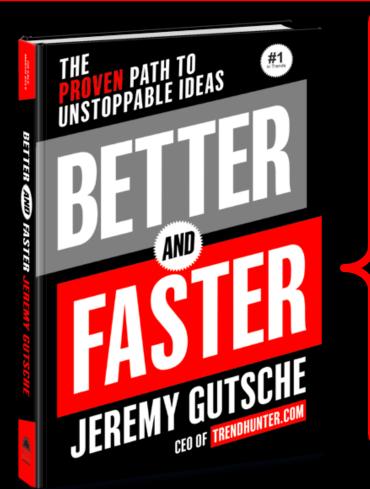
#### Once you find your 'FIELD' of opportunity, you repeat & harvest, you do not adapt



This book makes you BETTER by teaching your TRAPS & how to overcome them



#### Then it makes you FASTER by teaching you 6 patterns of opportunity in chaos





#### 1. Combining 2. Co-Branding

- 3. Multi-Function
- 4. Value-Add



- 1. Retro 2. Economic
- 3. Seasonal
- 4. Generational



#### Reduction

- 1. Replacement
- 2. Simplification
- 3. Lower Cost
- 4. Smaller / More Efficient



#### Acceleration

- 1. Supercharge 2. Chain Reaction 3. Parallel Idea
- 4. Better Version



- 1. Tease and Delight
- 2. Psych Reframe
- 3. Unexpected Turn
- 4. Channeling



- Divergence
- 1. Status
- 2. Personalization
- 3. Counter-Culture
- 4. Reactionary

3 Traps of a Farmer

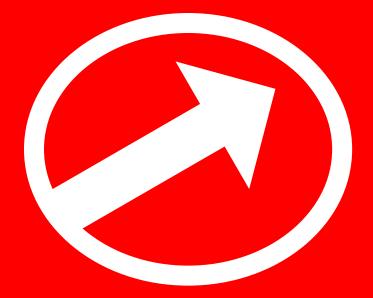
**3 Hunter** Instincts

Willing to Destroy

**Complacent O** Repetitive **Protective** 



Insatiable Curious



### Acceleration

- Supercharge
  Chain Reaction
  Description
- **3. Parallel Idea**
- 4. Zero in on Something



- 2. Co-Branding
- **3. Multi-Function**
- 4. Value-Add

# Reduction

Replacement
 Simplification
 Lower Cost
 Smaller / More Efficient



### Redirection

Tease and Delight
 Psych Reframe
 Unexpected Turn
 Channel Another Trend



### Divergence

Status
 Personalization
 Counter-Culture
 Reactionary



### Convergence

- **1.** Combining
- 2. Co-Branding
- **3. Multi-Function**
- 4. Value-Add

### **Circularity**

- 1. Retro
- 2. Economic
- **3. Seasonal**
- 4. Generational



### Reduction

- **1. Replacement**
- **2. Simplification**
- **3. Lower Cost**
- 4. Smaller / More Efficient



### **Acceleration**

- 1. Supercharge
- 2. Chain Reaction
- **3. Parallel Idea**
- 4. Better Version



### **Redirection**

- **1. Tease and Delight**
- 2. Psych Reframe
- 3. Unexpected Turn
- 4. Channeling



### **Divergence**

- **1. Status**
- **2.** Personalization
- **3. Counter-Culture**
- 4. Reactionary

### FIGHT GUT INSTINCT

BlackBerry **Smith Corona! BLOCKBUSTER** Encyclopaedia Britannica Kodak **Microsoft** 

# BE CURIOUS



# BE INSATIABLE



## BE WILLING TO DESTROY







